

Managed Print Services

Managed Print Services (MPS) is a proven strategy designed to help your business manage the volume of documents flowing through your organization, while minimizing the costs associated with your printing and imaging devices. Businesses of virtually all sizes can benefit from a Managed Print Services solution that tracks and manages all aspects of the print environment.

PrintSmart™ is a unique Managed Print Services program designed to manage all of your printing needs while reducing your printing costs.

PrintSmart™ is a comprehensive solution for managing your printer fleet. Let our team work with you to understand your business printing needs and create a customized solution to meet your objectives. Using our state-of-the-art printer monitoring tool, our team can ship toner supplies to you on an as-needed basis and provide proactive maintenance and repairs. We can help you to get the right printers in the right places, remove unnecessary hardware, and create a long-term plan to replace printers as they age.

With our PrintSmart™ Managed Print Services program, you can save money on the cost of printing, provide your employees with an efficient printer fleet, and eliminate your need to manage cartridge orders, maintenance, and repairs. PrintSmart™ lets you focus on what's most important—growing your business.

Top Benefits to You

-  Save money
-  Take control
-  Free up resources
-  Gain peace of mind
-  Save the environment



As a PrintSmart™ customer, you can enjoy the benefits of working with one trusted provider for all your printing needs, including:

- ✓ Ongoing printer fleet management
- ✓ Remote monitoring of printers
- ✓ As needed toner fulfillment
- ✓ Proactive printer repairs and maintenance
- ✓ Analysis of your company's printing needs and behaviors
- ✓ Recommendations for improved printer fleet efficiency, cost savings, and reduced environmental impact

PrintSmart™ is a total solution for your printing environment and a partnership that you can count on. You can depend on us to take care of everything from the printer assessment through the ongoing monitoring and servicing of your printers.

With **printsmart™**, all of your print management needs can be taken care of for you.

Why PrintSmart™?

Reduce costs. Increase efficiency. Optimize workflow.

Most business owners are shocked when they learn exactly how much they spend on printing each year.

Not having a solid print management strategy can cost your company up to three percent of your total revenue. This means that a company with annual revenue of \$1 million may be spending \$30,000 on document output each year.

It's easy to overlook the costs associated with your printers and documents, but without controls and measures, waste can be substantial.

PrintSmart™ can help your business achieve immediate and long-term cost savings.



According to research from PricewaterhouseCoopers, the average employee:

- makes 10,000 copies or prints each year.
- costs your company up to \$1,200 in printing annually.
- wastes 17 percent of all printed documents.

Here's How it Works

Implementing **printsmart™** at Your Business is Simple



- 1 Assess your needs and print-related costs.**
PrintSmart™ is not a one-size-fits-all solution, which why this first step—the initial assessment—is so important. We'll work with you to gain an understanding of your business objectives, print-related costs, workflow, and the printing needs that are unique to your business.

- 2 Evaluate your printer environment.**

The key to providing your business with the optimal printing solution is through our safe and secure printer fleet monitoring tool. During this stage of the process, we'll examine your printing behaviors, hardware and placement, and begin formulating recommendations to improve the efficiency of your printer fleet.



- 3 Implement a unique solution to lower your printing costs.**

Because no two businesses are the same, each solution we offer will be customized to meet your businesses' printing needs by maximizing efficiency, cost savings, and reducing the amount of downtime that your employees experience when printers aren't working effectively. Your PrintSmart solution may include remote monitoring of printers and copiers, as-needed supplies fulfillment and proactive service, in addition to ongoing printer fleet optimization.